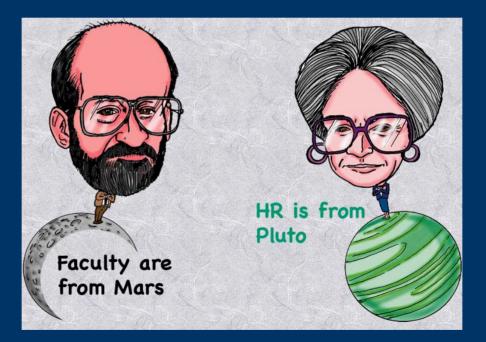


### Working with Faculty as "Clients" A Faculty Perspective on "Staff"

Lawrence B. Coleman Professor of Physics, UC Davis Vice Provost for Research



#### Working with Faculty as "Clients" A Faculty Perspective on "Staff"



Lawrence B. Coleman Professor of Physics, UC Davis Vice Provost for Research



# Full Disclosure

- Faculty Member since 1976
- Director, Internship & Career Center
- Acting Associate Vice Chancellor –
- Academic Programs
- Acting Vice Provost Academic Programs
- Chair, Davis Division of the Academic Senate
- Vice Chair & Chair, Academic Council
- UC Vice Provost for Research



# **Reality Check**

• All Faculty are Not the Same

• All Staff Members are Not the Same



 BUT Perceptions of Each are based on Experiences -- Good & Bad



# **Reality Check**

- Stereotypes Abound
- Getting Past Perceptions and Stereotypes is our Goal
- BUT...



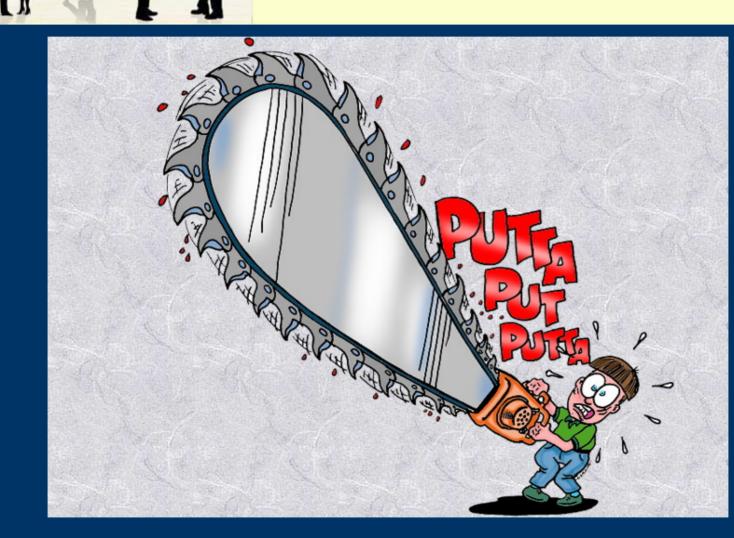
#### We'll Have Fun With Them Anyway !!



# HR Professionals View of Faculty

# 2 Types







### **Faculty View of HR Staff**







# From the Faculty --

#### "How do I get these people

#### to do what I want?!"



# From Human Resources --

"How do we get the faculty

with the program?!"



# An all too familiar scene....

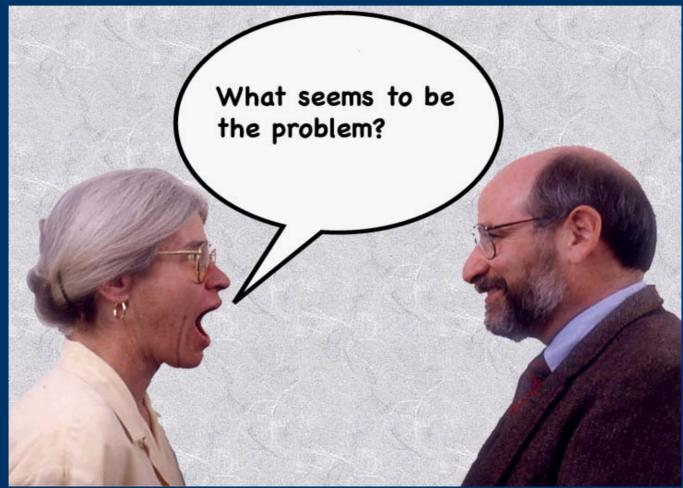
The HR Manager and

the Professor meet

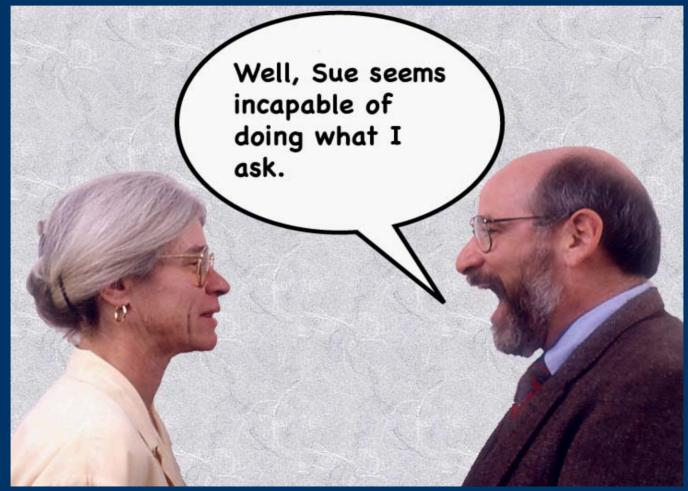








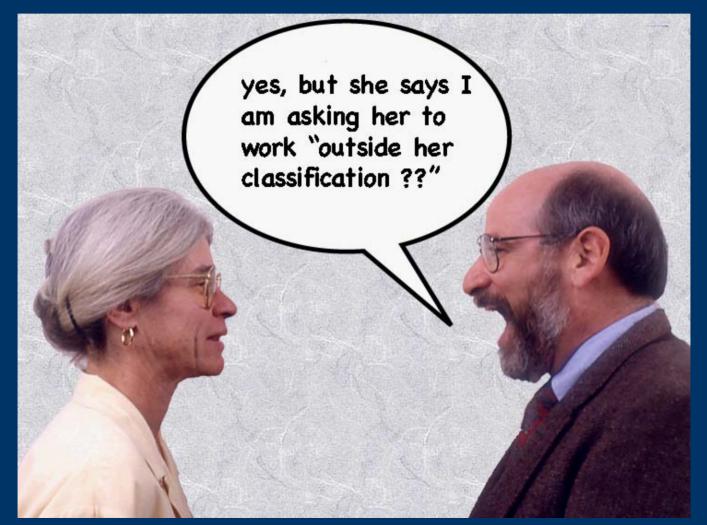






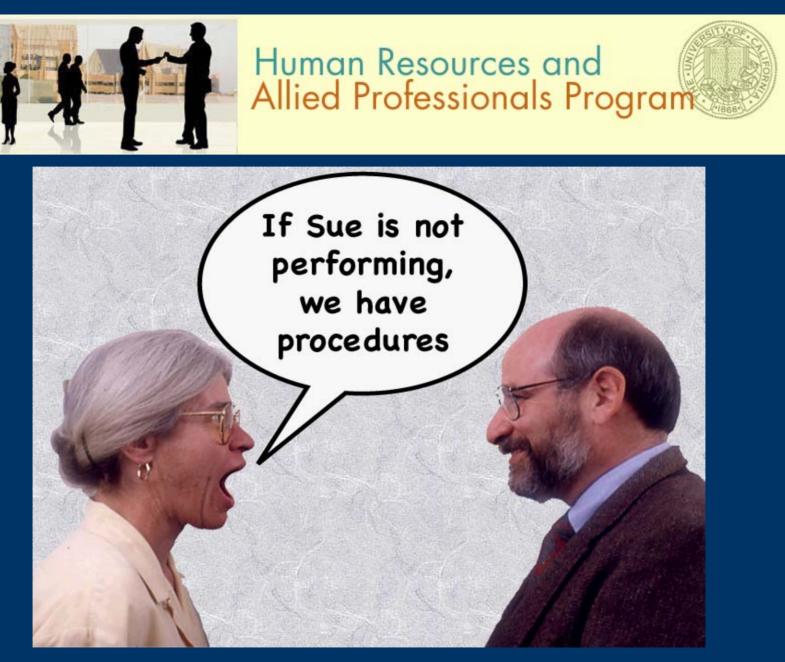




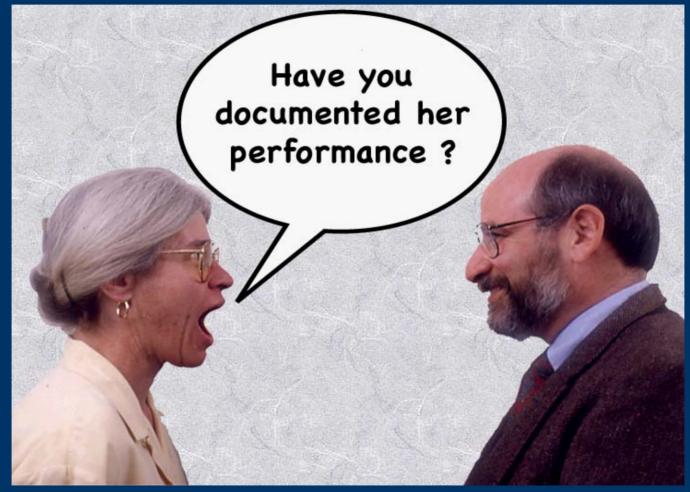








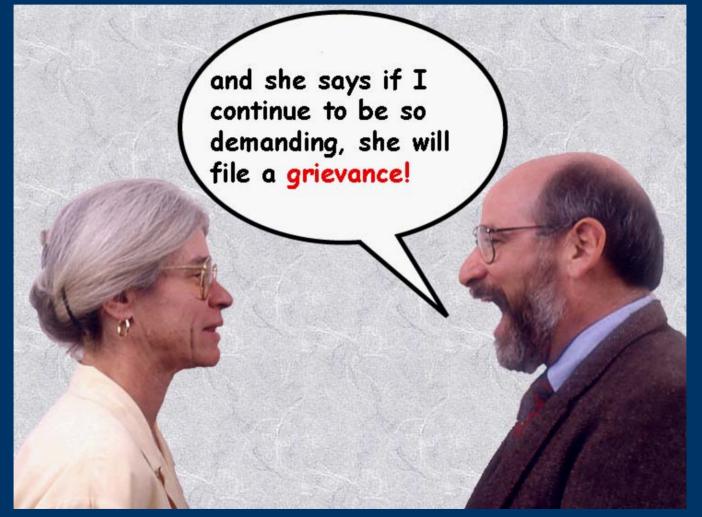








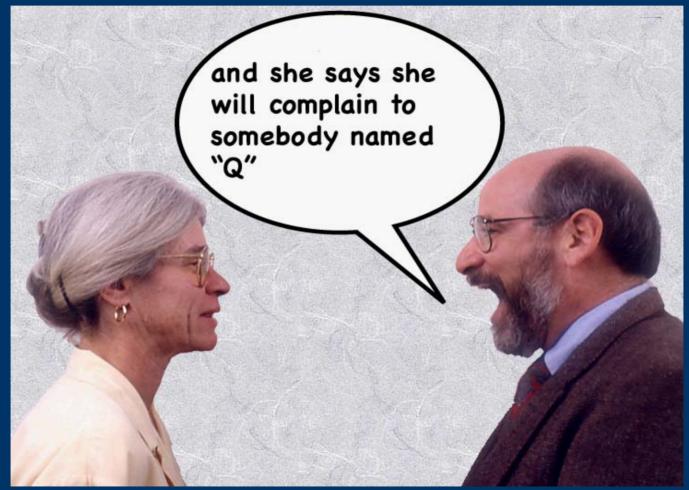




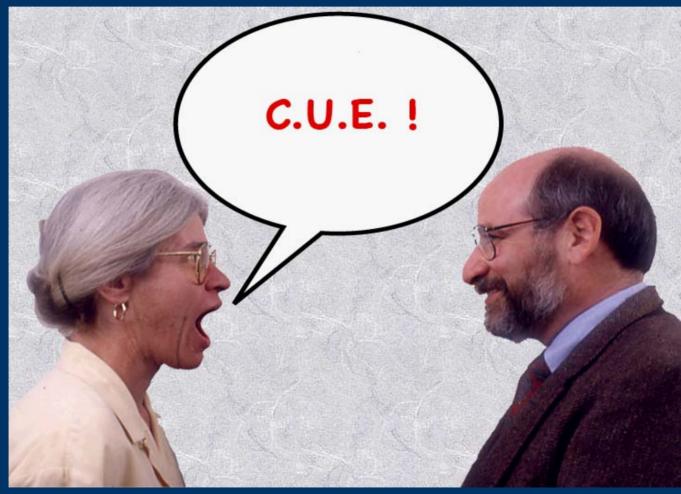




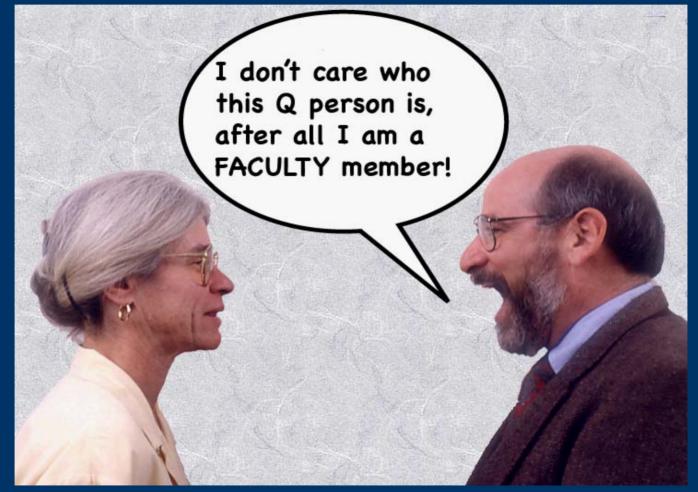
















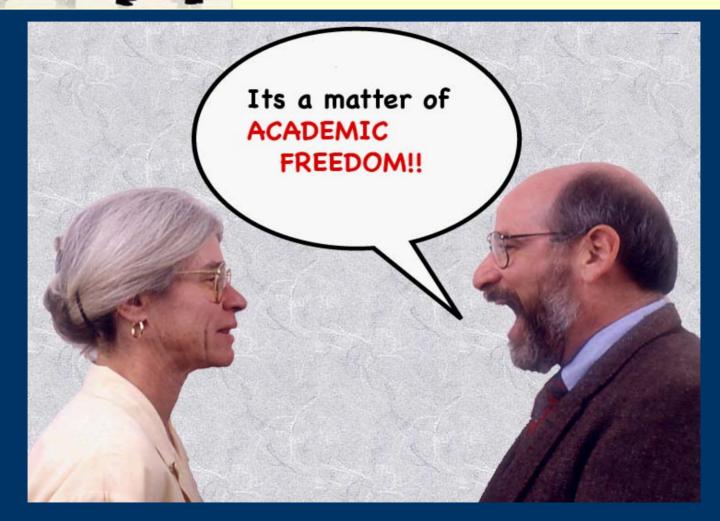






















# Why Some Faculty are "Difficult"

- Not Aware
- Bad Experiences
- I'm the expert!
- Remembers the "good old days"



# Why Some Faculty are "Difficult"

- Not Aware
- Bad Experiences
- I'm the expert!
- Remembers the "good old days"
- Some faculty are just a Pain



## Good Old Days\*

#### Rules were few and made sense

\*Perceived

37



## Now\*

- Lots more rules
   Or so it seems
- More Rules evolving from outside forces
- More CY(UC's)A

• \*Perceived



## Faculty View of "Rules"



"Dumb" Rules

Human Resources and

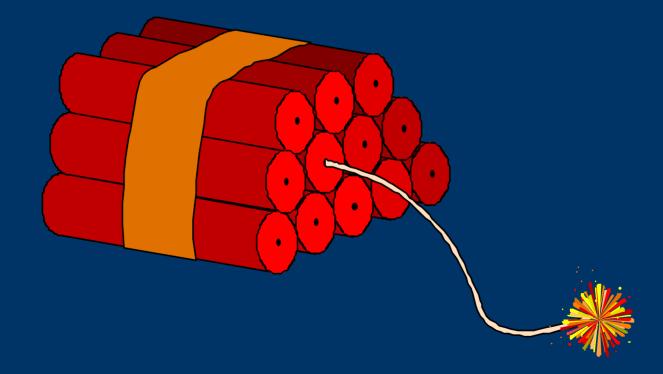
Allied Professionals Program

- Rules with no apparent rationale
- Rules that appear arbitrary
- Rules that seem designed to CYA
- Rules that appear to violate reason
- Rules written in "non-English"
- Rules that run counter to campus culture



## • Dumb Rules + Smart People =







## Avoiding the Explosion

- Try and keep the faculty from seeing the rules
- Translate the rules into local idiom
- "Explain" the rationale for the rules
- Let the Faculty know you will work with them to "work" the rules



Date: Tue, 29 Nov 2005 17:05:34 -0800
To: faculty@physics.ucdavis.edu, "Physics Researchers":;
From: Tracy Lade <lade@physics.ucdavis.edu>
Subject: Proposal turn-around time
Sender: faculty-bounces@physics.ucdavis.edu

Physics PIs,

Researchers and staff have been very busy lately with proposal submissions, several of which have required a very quick turn-around time. I write to ask, therefore, that in order to provide Georgie, Tracey & Elizabeth with enough time to do a thorough job, and to help maintain their sanity(!), PIs provide Physics staff with at least one week to prepare your proposals for submission to the Office of Research.



Remember also that the Office of Research requires proposals be submitted to their office at least five days prior to the funding agency deadline in order to provide a full review. Failure to provide five working days necessitates an emergency review by that office and the PI must assume full responsibility for all errors subsequently identified by the sponsor or the campus.

Thank you for your consideration!

Regards,

Tracy

Tracy Lade Manager, Physics Department



# Perceived Helpfulness Scale &

Human Resources and Allied Professionals Program

## **Control-Service Scale**



## **Control vs. Service**

Control







## Maintaining Control while Serving the Faculty

Human Resources and

Allied Professionals Program

- Create effective control via the perception of caring
- Create your local "rules" to support campus rules
  - local rules follow local culture
  - local rules support faculty over "them"
  - Local rules are flexible (within reason & "law")
  - Local rules are well communicated
  - Local rules are fairly imposed



Helpful

Human Resources and Allied Professionals Program

## **Perceived Helpfulness Scale**





## **Perceived Helpfulness Scale**

#### Helpful



Librarians, Good Department Staff Staff who do what I want!



## **Perceived Helpfulness Scale**





Physical Plant IT Parking Control HR, Risk Management "Them"



## Why YOU are NOT Helpful

As Seen by faculty

- Control Freak
- "All I get are rules, rules, rules!"
- Not Communicating
- "Who are you again!"
- "My Department staff never makes me do that!"



How to move Toward Helpful

Human Resources and

Allied Professionals Program

- Talk to me
- Listen to me
- Show me you care that you are on my side
- Don't just tell me that it cannot be done Help me do what I need done
- Remember I know physics, not HR rules



## Service

vs. Servitude





Human Resources and

• "I'm from Human Resources I am here to help"



Human Resources and

• "I'm from Human Resources I am here to help"

 Leave the Clipboard and the Manuals in YOUR office, don't bring them to mine



Human Resources and

- "I'm from Human Resources I am here to help"
- Leave the Clipboard and the Manuals in YOUR office, don't bring them to mine
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## **The Department Chair**

- The Faculty's "Boss" ??
- In General Not a Trained Supervisor
   Of either you or the faculty
- In general lead faculty by "big brother" not supervisor.
- Short Term (except Med School)
  - 5-6 years then back to faculty
- Come with their own experiences as faculty



## HELP ME !!!

### When you need "back up", who to call on for HELP!!



#### The Key is Communication



## Your Examples Horror Stories and Questions





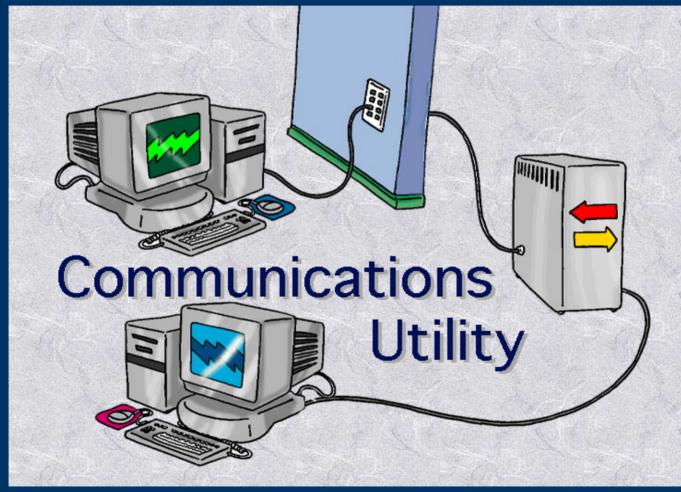




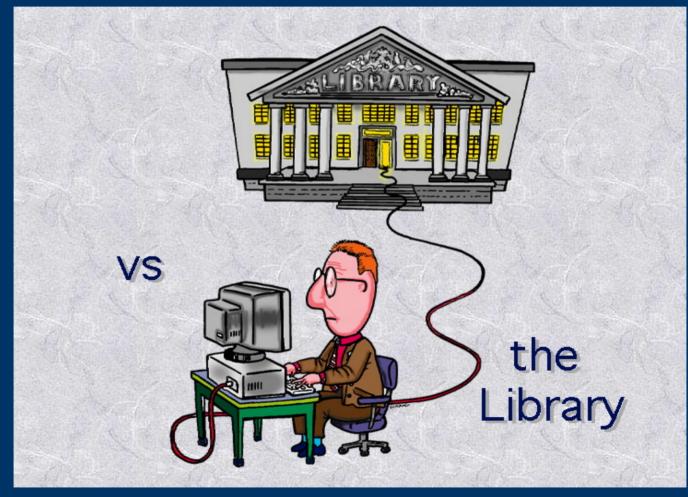
#### Spares store follows

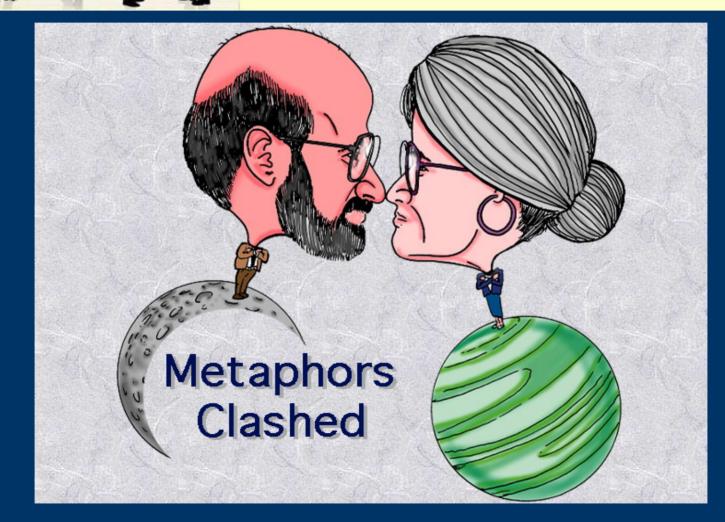


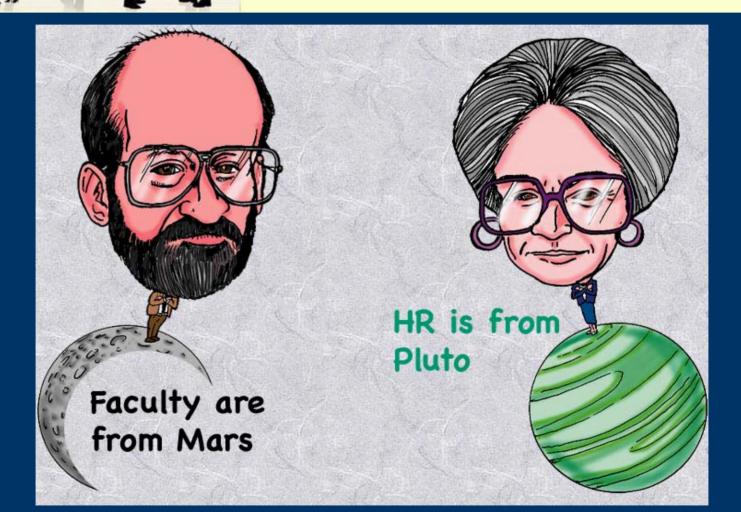














## Title

#### Presenter

#### **Faculty are from Mars**

#### Budget Officers are From Pluto







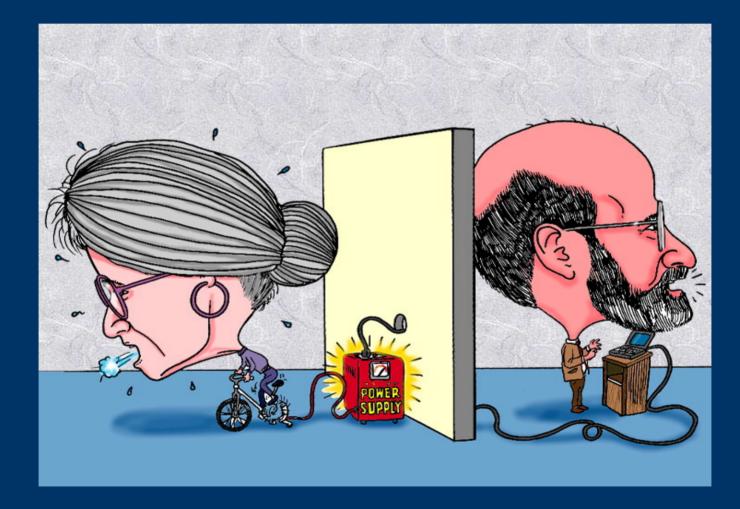
"Let us not forget, please, who are the the Servers and who are the Servees."

Human Resources and

Allied Professionals Program

-- a former UCD Senate Chair (not LBC) to the Registrar











yes, but she says if I continue to be so demanding, she will file a grievence!